

ESD PARTNER SPOTLIGHT – MARCH 2021

DRAPEAU AUTOMATIC SPRINKLER CORP (DASC)

NOTIFIER's March ESD spotlight is Drapeau Automatic Sprinkler Corp (DASC) operating from Kingston Ontario Canada and surrounding Eastern Ontario area. This role model family-owned company was founded in 2004 with a history in the fire sprinkler industry going as far back as 1973. The company today is a leading independent designer and installer of fixed fire protection and detection systems led by Genevieve Cumpson. DASC' reputation is built on a trusted commitment to quality and reliable fire protection and life safety services. DASC employs NICET certified fire protection designers, Certified Sprinkler and Fire Protection Installers (OCOT 427A), and Canadian Fire Alarm Association (CFAA) Fire Alarm Technicians all with deep roots in the communities they serve. DASC is one of the few 60% women owned, and possibly the only 100% Indigenous owned fire protection company listed on the IBD (Government of Canada Indigenous Business Directory) and members of the Canadian Council for Aboriginal Business (CCAB).

Drapeau Automatic Sprinkler Corp became a NOTIFIER partner in 2014. Since then, the company has delivered consistent double-digit year over year growth. DASC received the Diamond Award of Excellence in 2018 and 2020 and have established NOTIFIER as a solid referenced brand in Eastern Ontario.

According to Chris Wilson, NOTIFIER Regional Sales Manager, "Drapeau Automatic Sprinkler has been a valued Notifier partner in Eastern Ontario over the last 7 years. Consistently hitting and overachieving the goals set throughout the years in the region. They have a strong customer base in the area and constantly trying to meet and exceed customer expectations with providing high quality service. NOTIFIER is expecting another strong performance in 2021 for Drapeau Automatic Sprinkler in the Eastern Ontario region"

Congratulations and thank you, Drapeau Automatic Sprinkler Corp, For 7 years of dedicated partnership with NOTIFIER in Eastern Ontario. We appreciate what you do and wish to many more years of success.